

CRM 2015

VENUE MANAGEMENT USER GUIDE





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ABOUT THIS DOCUMENT

This document has been prepared as a User Guide for setting up and managing a venue in the Go system.

NON-DISCLOSURE

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DOCUMENT CONTROL

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CONTACT

Any correspondence should be addressed to:

Product Development

Green 4 Solutions Limited 16-17 Midland Court Central Park Lutterworth Leicestershire LE17 4PN UK Phone: +44 (0) 845 508 8149

Email: support@green4solutions.com

Web: www.green4solutions.com



1. INTRODUCTION

The setup of a Venue depends upon a number of CRM entities being set up and this document will guide you through the process. The image below should help to summarise these elements.





To create a new Seat Classes record:

Creating Blocks.

a) Select or hover over the **Microsoft Dynamics CRM** tab before scrolling across the drop down list of the navigation bar and selecting **Venue Management**.

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b) Next, in the Venue Management area of CRM, select the **Venue Management** tab before scrolling across the drop down list of the navigation bar and selecting **Seat Classes**.

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<	₩ РАУМЕ	NT SCHEDULES	¥	H REFERF	RED FROM OPT	¥	H RESERVATION PROD	¥	SEAT CLASSES	¥	H TERMINALS

c) All currently Active Seat Classes will be displayed and the Seat Class can be reused so multiple versions of the same Seat Class do not need to be created. Select **New** on the ribbon.

<i>▲</i>	🚧 Microsoft Dynamics CRM 🗸 👘 🕴 VENUE MANAGEM 🗸 🛛 Seat Classes 🛛 🗸									
+	NEW 🛅 DELETE 🖙 🛄 COPY A LINK 🖙	🗢 EMAIL A LINK 🛛 🔻	🖹 RUN REPORT 🔻	EXPORT TO EXCEL	🛃 IMPORT DATA 🗌 👻	•••				
-	Active Seat Classes 🗸									
	Name 个	Colour	Created On							
	Carers	Pink	31/10/2014 09:46							
	Disabled	Brown	31/10/2014 09:46							
	Premium	Blue	31/10/2014 09:49							
	Restricted View	Red	31/10/2014 09:48							
	Standard	Yellow	31/10/2014 09:45							



d) A new Seat Class form will be displayed. Enter the following:



- Name. Enter the name of the Seat Class, for example Standard, Hospitality, Restricted view or Unseated etc.
- **Colour.** Enter the colour you would like this section of seats to be displayed in when inserting them in the seat layout. Standard web colours should be used, for example red, blue, etc. For an Unseated Seat Class a colour does not need to be chosen.
- e) Select **Save and Close** in the ribbon. The new Seat Class will have been created and you will now be able to use it to designate seats in the seat layout area of the Block form.

<u>∕</u> u ~ 1		IAGEM	✓ Seat Classes ✓	New Seat Class
🕞 SAVE	🚰 SAVE & CLOSE	+ NEW	I FORM EDITOR	

EXAMPLE OF SEAT CLASS RECORDS CREATED

Four Seat Classes have been created for the Venue that is being created for this document example and are displayed in the table below:

Record Type	Name	Colour	
Seat Class	Standard	Yellow	
Seat Class	Hospitality	Gold	
Seat Class	Restricted View	Red	
Seat Class	Unseated	N/A	

Example of a completed Seat Class form:





The Bookable Resource entity is used to represent the ticket types you are selling using the Go ticketing system. A Bookable Resource needs to be created for each type of ticket available on the system. For example a Bookable Resource would have to be created for Standard tickets, Hospitality tickets, Restricted View type tickets or Standing tickets etc.

To create a Bookable Resource record:

a) Select or hover over the **Microsoft Dynamics CRM** tab before scrolling across the drop down list of the navigation bar and selecting **Venue Management**.

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b) Next, in the Venue Management area of CRM, select the **Venue Management** tab before selecting **Bookable Resources** in the navigation bar.



c) A list of the currently Active Bookable Resources will be shown. Select New on the ribbon



d) A blank Bookable Resource form will be displayed. Complete the following details:



Note. The fields below that are not listed on the Bookable Resource form do not need to be completed.



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🔒 SAVE 🛱 SAVE & CL	.OSE 🕂 NEW 🔳	FORM EDITOR		
BOOKABLE RESOURCE :	: INFORMATION			
New Boo	kable Re	esource		
General				
Name *			Capacity	
Block Name			Area Name	
StadiumFile			Seat Class	
Category			Allocate Seats	No
Description			Sequence	
Notos				

- **Name.** Enter the name of the resource, it is recommended to place the venue name at the front of the Bookable Resources name, for example Dragon Bay Arena Hospitality and Dragon Bay Arena Standard.
- Seat Class. Use the Look Up to enter the appropriate Seat Class here, for example Hospitality or Standard.
- Allocate Seats. Select Yes if the resource requires seats to be allocated, for example for standard or hospitality seats at a stadium where the seats would have to be allocated. Alternatively for unseated tickets, seats do not need to be allocated so No can be selected. No should also be chosen if the ticket holder can sit anywhere within the chosen block.
- Category. If applicable enter a category for the Bookable Resources to be.
- **Sequence.** If applicable, enter a sequence number for the bookable resource. The sequence number determines the order in which records appear in the Go system.
- e) When the details are complete select **Save and Close** on the ribbon.
- f) Repeat the above process for all of the Bookable Resources that need to be created for the venue.



EXAMPLE OF BOOKABLE RESOURCE RECORDS CREATED

Six Bookable Resource have been created for the Venue that is being created for this document example and are displayed in the table below:

Record Type	Name
Bookable Resource	Hospitality
Bookable Resource	Standard
Bookable Resource	Restricted View
Bookable Resource	Carer
Bookable Resource	Disabled
Bookable Resource	Unseated

Example of a completed Bookable Resource form:





To create a new Venue:

a) Select or hover over the **Microsoft Dynamics CRM** tab before scrolling across the drop down list of the navigation bar and selecting **Venue Management**.

	Dashboards 🗸	Ð	System Administ 📿 🔅 ? go	
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b) Next, in the Venue Management area of CRM, select the **Venue Management** tab before scrolling across and selecting **Venues** in the navigation bar.

<i>▲</i> u ~ nt	VENUE MANAGE	M 🖌 Ve	nues 🗸			(€ Sys go
< # TERMINALS	×	H VENUES	¥	E ZONAL UPDATES	×	H ZONES	۲

c) A list of the currently Active Venues will be displayed. Select **New** on the ribbon





d) A blank Venue form will be displayed. Complete the following details:

🚈 🤟 📩 VENU	JE MANAGEM 👻 Venues 🛛 🗸	New Venue	\oplus	System Administ go		۵	?
🕞 SAVE [SAVE &	CLOSE 🕂 NEW 🖃 FORM EDITOR				\uparrow	\downarrow	я
venue : information New Ver General	nue						
Name *							
Skidata Install No.		Skidata Org					
Destination Folder							
Latitude		Longitude					

General

- Name. Enter the name of the Venue, for example Dragon Bay Arena or Green 4 Stadium,
- Skidata Install No. Used for access control. If applicable, enter the Skidata install number.
- Skidata Org. Used for access control. If applicable, enter the Skidata organisation name.
- **Destination Folder.** Used for access control.
- Latitude. If required, capture the latitude for the Venue, allowing the venue to be located via Google.
- Longitude. If required, capture the longitude for the Venue, allowing the venue to be located via Google.
- e) When the details are complete, select **Save** on the ribbon.

EXAMPLE OF A VENUE RECORD CREATED

One Venue has been created for the example used in this document and is shown in the table below:

Record Type	Name
Venue:	Dragon Bay Arena

Example of a completed Venue form:





5. CREATING BLOCKS



When a venue has been created, it is necessary to start building the hierarchy of the stadium. To start this process, it is necessary to add Blocks to a venue. The Blocks entity is used to sub-divide areas of a venue, for example to map out sections of a stand.

As an example we will create the following 3 blocks:

Block Name	Number of Seats	Seat Classes
East Block	100 (5 rows of 20)	Restricted View Seats Standard Seats
North Block	180 (10 rows of 19 due to missing seat in this example)	Standard Seats Carers Seats Disabled Seats
South Block	180 (10 rows of 19 due to missing seat in this example)	Hospitality Seats Standard Seats Carers Seats Disabled Seats

5.1 CREATING A BLOCK FOR A VENUE

- a) With the Venue form open, select the small arrow next to the Venues name in the navigation bar
- (in this example Dragon Bay Arena). From the drop down choose **Blocks**.



b) Select Add New Block from the ribbon.





c) A blank Block form will be displayed. Complete the following details:

🚈 🗸 🏦 🗌 New	Block			\oplus	System Administ go	0	ø	?
🕞 SAVE [SAVE &	CLOSE + NEW	E FORM EDITOR						
BLOCK : INFORMATI	ON							
New Blo	ck							
General								^
Name *			Venue	Test Venue				
Area			Radius					
Rows			Seats					
Seated	No		First Seat					
Seat Number Direction			Zig Zag Start					
Ignore Gaps	No		Unseated Capacity					
Skidata Area Code			Use Row Offsets	No				
SVG								
Sponsor Message								
								~
Status	Active							

- Name. Enter a name for the Block. As users will use this information when picking seats, the name entered should reflect the Block names used at the Venue such as East Block or Block A etc.
- Venue. The name of the venue will be automatically displayed.
- Area. Blocks can be grouped into areas, which in the Go system would typically represent the stands or entry points found at your venue. Either select an existing area or see <u>Section</u> <u>6 Creating Areas</u>.
- **Radius.** Enter the radius or curve of the block. The radius should fall in the range of 1 (complete circle) to 100,000 (no curvature).
- **Rows.** Enter the number of rows in the Block.
- Seats. Enter the number of seats in each row of the Block.
- Seated. Select Yes for Blocks where seats are allocated. If a block is standing, terraced, or if ticket holders can sit anywhere select No.
- First Seat. Enter the number of the first seat in the Block.
- Seat Number Direction. Use the drop-down list to select which direction the seat numbers run. Options available are Left to Right, Right to Left or Zig Zag.



• Zig Zag Start. If applicable, select the starting point of where the seating numbers begin, if your seating layout is set in zig zag form. For example: Start Top Left is shown below.

1	2	3	4	5
10	9	8	7	6
11	12	13	14	15

- **Ignore Gaps.** Select **Yes** if using gaps to indicate walkways in the stadium layout. If this option is selected, the seat numbering will continue without including the gaps.
- **Unseated Capacity.** If creating an unseated block enter the capacity. This field is not necessary when defining seated areas.
- Skidata Area Code. Used for access control.
- Use Row Offsets. Select Yes if you would like to allow different rows in a Block to start at a different number, i.e. to be able to specify a row offset. If set to Yes the layout designer shows a second column of edit boxes to the right of the label edit boxes to allow row offsets to be specified. The default offset value is 0 and therefore a number greater than 0 must be used to specify a row offset.



Note. Row offset cannot be used if zigzag blocks have been selected.

- **SVG.** If using a clickable image to select the block in EPOS or on the web enter the SVG coordinates for the area of the graphic representing the block.
- **Sponsor Message.** If applicable enter the sponsor's message. The sponsor's message can be included on the printed ticket if the appropriate information is included in the print transform.



5.2. CREATING THE SEATING LAYOUT

The Seat Layout section at the bottom of the form will update to display a grid representing the Block that you are defining. Under the **Seat Layout** section define the Seat Classes used in the Block as described below.

a) In the text boxes alongside the grid (Highlighted below) enter the row letters or numbers (A-E in the example below). Row numbers should only be entered if the **Seated** setting is set to **Yes**. Row letters are optional.

Seat Layout
No seat (white)
Image: constraint of the second se

b) Use the drop-down list (highlighted below) to select a **Seat Class** (all available seat classes that have been defined in CRM will be listed). If an appropriate Seat Class is not displayed you are able to create a new Seat Class. To do this see <u>Section 2 Creating a Seat Class</u>.

Seat Layout			
Standard (Yellow)	~		
00000000	00000	00000	
			A

Note. An automatically displayed seat class can be selected called **Hidden Seat**. If seats are selected as 'Hidden' this is not shown in the POS or WEB but the seats are still counted as a seat number (Whereas a 'no seat' seat class are not counted). This allows for blocks where it is required to keep the columns lined up, for example:-



- 1 2 [noseat] [hidden] 4 5 6 [row C]
- 1 2 [noseat] 3 4 5 6 [row B]

It must be noted that: These changes only affects the seat numbering for seated blocks with gaps where the Ignore Gaps field is set to **Yes** and this does not apply to zigzag blocks.



c) Click on the appropriate grid squares to set a seat as the currently selected Seat Class. The colour of the square will change to reflect the selection made. To set a group of seats (vertically, horizontally or diagonally), hold the shift button down on the keyboard whilst selecting the appropriate grid squares.

Seat Layout	
Standard (Yellow)	

Note. If the layout of Blocks change within the Venue due to different events occurring then a new Block must be created to represent this.



For example at a football stadium a North Block may have a different layout when a football match is occurring compared to a concert being held in the stadium.

Therefore 2 blocks must be created. A **North Block- Standard**: Representing the block as it is for football matches and a **North Block-Concert**: Representing the block for when concerts are being held in the stadium.

- d) If an area of the block is not used ensure the **No Seat** Seat Class is selected.
- e) To add another Seat Class, select the appropriate option from the seat class drop-down and repeat the process of selecting seats. Repeat until all seats available for sale in the Block have been assigned.

Seat Layout			
No seat (white)	~		
			E
			D C
			В
•••••••			



Note. If you hover the mouse over a square on the grid, the seat and row number will be displayed.

If you wish web users to be able to see a view from a seat image when they hover over the block, you should add the image as a note linked to the block.

- f) Once the details are complete click **Save and Close** on the ribbon.
- g) The Venue form will be redisplayed. Repeat above process for each Block included in the Venue.



EXAMPLE OF SEATED BLOCKS AND THE SEAT LAYOUT CREATED

Three seated Blocks have been created for the Venue that is being used in this document example and are displayed in the table below:

Block Name	Seat Layout	Seat Classes Used
East Block	Seat Layout No seat (white)	Restricted View (Red) Standard (Yellow) No Seat (White)
North Block	Seat Layout	Standard (Yellow) Pink (Carers) Brown (Disabled)
South Block	Seat Layout Hospitality (Gold)	Standard (Yellow) Hospitality (Gold) Pink (Carers) Brown (Disabled)

Example of a completed seated Block form:

🏜 Microsoft Dynan	nics CRM 🤟 🏦 🕴 VENUE M	ANAGEM 🗸 V	enues 🛛 🛩 🛛 East B	lock 🗸		
+ NEW 🔓 DEACTIV	ate 🍈 delete 🖘 email a link	🔅 RUN WORKFLOW	START DIALOG	🖹 RUN REPORT 🔻		
BLOCK : INFORMATIO	N					
East Bloc	k					
General						
Name *	East Block				Venue	Dragon Bay Arena
Area	Lower Teir				Radius	100,000
Rows	5				Seats	20
Seated	Yes				First Seat	1
Seat Number Direction	Left to Right				Zig Zag Start	
Ignore Gaps	Yes				Unseated Capacity	
Skidata Area Code					Use Row Offsets	No
SVG						
Sponsor Message						
Seat Lavout						
No seat (white)	\checkmark					
	•••••••••					



5.2. CREATING UNSEATED BLOCKS

If a Venue is being created that is unseated or if the Venue contains blocks within it that have an unseated capacity then unseated Blocks will need to be created. This will need to be created if for example a Venue has standing or terraced blocks.

To create an Unseated Block:

a) With the Venue form open, select the small arrow next to the Venues name in the navigation bar (in this example Dragon Bay Arena). From the drop down choose **Blocks**.

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Common							
	H BLOCKS	H FIXTURES	H SERIES				

b) Select Add New Block from the ribbon.

Block Asso	ciated View 👻			
+ ADD NEW BLOCK	🛱 ADD EXISTING BLOCK	🖟 BULK DELETE	CHART PANE 🔻	🖹 RUN REPORT 🔻

c) A blank Block form will be displayed. Complete the following details:

🚈 🗸 🔒 New	Block			\oplus	System Administ go	ې	?
🕞 SAVE 📲 SAVE &	CLOSE + NEW	B FORM EDITOR					
	ON						
New Blc	ck						
General							^
Name *			Venue	Test Venue			
Area			Radius				
Rows			Seats				
Seated	No		First Seat				
Seat Number Direction			Zig Zag Start				
Ignore Gaps	No		Unseated Capacity				
Skidata Area Code			Use Row Offsets	No			
SVG							
Sponsor Message							~
Status	Active						

- Name. Enter a name for the Block. As users will use this information when picking seats, the name entered should reflect the block names used at the stadium. For example West Block Standing.
- Venue. The name of the Venue will be automatically displayed.
- Area. Blocks can be grouped into areas, which in the Go system would typically represent the stands or entry points found at your venue. Either select an existing area or see <u>Section</u> <u>6 Creating Areas.</u>
- Seated. If a block is standing, terraced, or if ticket holders can sit anywhere select No.



- **Unseated Capacity.** Enter the capacity for the unseated block.
- Skidata Area Code. Used for access control.
- **SVG.** If using a clickable image to select the block in POS or on the web enter the SVG coordinates for the area of the graphic representing the block.
- **Sponsor Message.** If applicable enter the sponsor's message. The sponsor's message can be included on the printed ticket if the appropriate information is included in the print transform.

EXAMPLE OF A UNSEATED BLOCK CREATED

One unseated Block has been created for the Venue that is being used in this document example and is displayed in the table below:

Block Name	Number of Seats	Seat Classes
West Block (Unseated)	10 Unseated Capacity	Unseated







The Area entity is used to define areas of the Venue, for example certain stands. Numerous blocks can fit within one area.

To create an Area record from an open Block form:

a) With the Block open in the Block form, select the Look Up button alongside the Area field and select **New**.

🚈 Microsoft Dynam	s CRM 🗸 📫 VENUE MANAGEM 🗸 Ve	nues 🛛 🗸 🛛 South Block 🗠 🗸		
+ NEW 🔓 DEACTIVAT	🛅 DELETE 🛛 EMAIL A LINK 🔅 RUN WORKFLOW	▶ START DIALOG ▶ RUN REPORT ▼ •••		
	ali			
South Ric	CK			
General				
Name *	South Block		Venue	Dragon Bay Arena
Area			O Radius	100,000
Rows	10		Seats	19
Seated	Yes		First Seat	1
Seat Number Direction	Left to Right		Zig Zag Start	
Ignore Gaps	Yes		Unseated Capacity	
Skidata Area Code			Use Row Offsets	No
SVG				
Sponsor Message				

b) A blank Area form will be displayed. Complete the following details:

🚈 🗸 📅 New Area	\oplus	System Administ
☐ SAVE 🛱 SAVE & CLOSE 🕂 NEW 🗐 FORM EDITOR		
AREA : INFORMATION New Area		
General		
Name *		
Turnstile Information		
Turnstile Information		

- Name. Enter the name of the area, for example South Stand.
- **Turnstile Information.** Capture the numbers or names of turnstiles to be used to access this area. This information can be printed on tickets.
- **Turnstile Information Alternative 1.** Capture the numbers or names of turnstiles that can also be used to access this area. This information can be printed on tickets.



c) When the details are complete click **Save and Close** on the ribbon. The new area will displayed in the Area field of the block. Repeat this process for each of the blocks that need a different Area added to them.



Note. When an Area has been created and saved it can then be simply added to the appropriate Blocks by using the Look Up next to the Area field in a Blocks form. Therefore an Area for a Venue only needs creating once.

A new area must be created for each part (i.e. stand) of the venue. You will then be able to associate the venues blocks to the correct areas of the venue.

EXAMPLE OF AREAS CREATED

Four Areas have been created for the Venue that is being used in this example, these are shown in the table below:

Record Type	Name
Area	South Stand
Area	North Stand
Area	East Stand
Area	West Stand

Example of a completed Area form:





7. CREATING A VENUE CONFIGURATION



The Venue Configuration entity is used to define the stadium layout for different events or circumstances. Multiple venue configuration records can exist against a venue, allowing different seat layouts to be used for different circumstances, for example when a match is televised (or not), cup matches, league matches, concerts, etc. When you create a fixture, using the Venue Configuration field, you can select which configuration to use for the event. The venue configuration will be linked to the appropriate blocks (which define the layout of the venue) via a separate set of venue configuration blocks.

To create a Venue Configuration record:

a) With the Venue open in the navigation bar, select the small arrow next to the name of the Venue and choose **Venue Configurations**.

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Common					
	H) LOCKS	FIXTURES	H SERIES		

b) The Venue Configurations list view will be displayed, select Add New Venue Configuration.



c) A blank Venue Configuration form will be displayed. Complete the following details:

🚈 🧹 🏦 New V	/enue Configu		\oplus	System go
🖬 SAVE 🗳 SAVE & C	CLOSE 🕂 NEW 🗐 FORM EDITOR			
VENUE CONFIGURATI	ON : INFORMATION			
New Ver	nue Configuration			
	5			
General				
Name *	1			
Venue	Dragon Bay Arena	Parent Venue Config		
Print Tickets for Venu	No	Allow Print at Home	No	
		Away Venue	No	
Access Control				
Primary Provider		Perimeter Provider		



- **Name.** Enter the name of the Venue Configuration. The name may be used by other users to identify the purpose of the configuration record, and therefore should reflect the configuration use, for example Concert Stadium Layout or Standard Stadium Layout.
- Venue. The Venue will be automatically displayed.
- **Parent Venue Config.** If applicable, use the **Find** button to search for the Parent Configuration file.
- Print Tickets for Venue. Select Yes or No depending whether tickets should be printed for this venue or not.
- Allow Print at Home. Select No or Yes depending if tickets are able to be printed at home.
- Away Venue. Select Yes if this is an Away venue that is being set up, if not, select No.
- **Primary Provider.** Used for access control, use the Look Up to select the Primary Access Control provider for the venue if applicable.
- Perimeter Provider. Used for access control.
- d) When the details are complete select **Save and Close** on the ribbon.
- e) The Venue record will be re-displayed. Repeat for each Venue Configuration required.

EXAMPLE OF VENUE CONFIGURATIONS CREATED

Two Venue Configurations have been created for the Venue that is being used in this example, these are shown in the table below:

Record Type	Name	Venue Linked to
Venue Configuration	Standard Stadium Layout	Dragon Bay Arena
Venue Configuration	Concert Stadium Layout	Dragon Bay Arena

Example of a completed Venue Configuration form:

🏄 🤟 🏦 🕴 VENUE M	ANAGEM 🗸 Venues 🗸	Standard Stadium L	~	\oplus	0 ¢
+ NEW 🔓 DEACTIVATE	💼 delete 🛛 😄 email a link	🔅 RUN WORKFLOW	•••	Υ	ψ ,π
VENUE CONFIGURATION	: INFORMATION				
Standard Standard	Stadium Layo	out			
Gonoral					
General					
Name *	Standard Stadium Layout				
Venue	Dragon Bay Arena	Parent Venue Config			
Print Tickets for Venu	No	Allow Print at Home	No		
		Away Venue	No		
Access Control					
Primary Provider	Skidata	Perimeter Provider			
Notes					

The following examples illustrate the flexibility that can be achieved using the Venue Configuration settings available through Green 4 Ticketing.



EXAMPLE 1: TELEVISED / NON TELEVISED GAMES

A Venue Configuration could be set up for a venue when television cameras are at the event. This may be because some seats could be taken up when the television cameras are at the Venue whilst some seats may have restricted views as a results of the cameras.

EXAMPLE 2: HOSPITALITY SEATS

A Venue Configuration could be set up to release any seats normally reserved for hospitality to be made available for general sale as a fixture approaches. To release tickets for sale change the Venue Configuration record associated with the fixture on the appropriate date. The Venue Configuration record initially used will use blocks which have the hospitality seats marked. The second Venue Configuration record will use blocks where the hospitality seats have been replaced by general seats.

EXAMPLE 3. CONCERT STADIUM LAYOUT

A Venue Configuration could be set up if a Venue is used for multiple events such as sport and concerts. If this is the case a standard configuration would have to be created to represent the Venue as a standard sports Venue and another to show the Venue as a concert Venue. The concert Venue may differ from the sports Venue as it may allow seating or standing on the pitch and some blocks that are usually free for sports games may be blocked and not used for concerts.

EXAMPLE 4. CUP GAMES

A Venue Configuration could be set up for a cup sports game to take place. In cup games the away allocation is often made larger (especially in football) and therefore blocks which are usually part of the home section will become part of the away allocation. Therefore a cup Venue Configuration can be set up for fixtures where an increased allocation of away supporters is expected.

8. CREATING A VENUE CONFIGURATION BLOCK



Venue Configuration Blocks are used to link several entities together, these being:

- The Blocks
- The Venue Configuration
- The Bookable Resource
- <u>The Seat Class</u>

It will be necessary to create a Venue Configuration Block record for each combination of the above entities. For each block that has more than one Seat Class within it, for example a Block that contains Restricted View seats as well as Standard seats, then a new Venue Configuration Block will need to be created. This process will then need to be repeated for each Venue Configuration that is in the system.



To create a Venue Configuration Block record from a Block form:

a) With the Venue Configuration form open (e.g. Standard Stadium Layout or Concert Stadium Layout), select the small arrow in the navigation bar and choose Venue Configuration Blocks from the drop down.

🚈 Microsoft Dynan	nics CRM 🗸 👘 VENUE MANAGE	M ∽ Venues ∽ Standa	rd Stadium L 🗸	
Common				
	+	+	#	++
AUDIT HISTORY	VENUE CONFIGURATIONS	VENUE CONFIGURATION	FIXTURES	SERIES
	,			
General				
Name *	Standard Stadium Layout			
Venue	Dragon Bay Arena			Parent Venue Config
Print Tickets for Venu	No			Allow Print at Home No
				Away Venue No
Access Control				
Primary Provider	<u>Skidata</u>			Perimeter Provider
Notes				

b) The Venue Configuration Blocks list view will be displayed and any currently active Venue Configuration Blocks will be displayed, select **Add New Venue Configuration Block** on the ribbon

🚈 Microsoft Dynamics CRM 🗸 👘 🕴 vели	E MANAGEM	✓ Venues ·	 Standard Stad 	lium L 🛛 🗸
VENUE CONFIGURATION : INFORMATION				
Standard Stadium La	yout			
-	, ,			
Vanue Configuration Plack	Accoci >			
Venue Configuration Block A				
+ ADD NEW VENUE CONFIG	ie co 🛱 bulk	CHA	RT PANE 🔻 🖹 RUN	N REPORT 👻 🕼 EXPORT VENUE CONFIGU
✓ Name ↑	Venue Configur	Block	Seat Class 0	Created On
East Block Standard- Restricted View	Standard Stad	East Block	Restricted View	31/10/2014 16:03
East Block Standard- Standard	Standard Stad	East Block	Standard	31/10/2014 14:43
North Block Standard- Carer	Standard Stad	North Block	Carers	
			Guicia	31/10/2014 16:10

c) A blank Venue Configuration Block form will be displayed. Complete the following details:

🚈 🤟 🏦 🕴 New V	'enue Configu		\oplus	System Administ go	0	۵	?
🔒 SAVE 🛱 SAVE & C	CLOSE 🕂 NEW 🗐 FORM EDITOR						
venue configuration block : information New Venue Configuration Block							
General							
Name *	I	Venue Configuration	Standard Stadium Lay	<u>/out</u>			
Block		Seat Class					
Bookable Resource		Sequence					



- Name. Enter a name for the venue configuration block, for example East Block Standard.
- Venue Configuration. This will already be completed with the Venue Configuration
- **Block.** Use the Look Up records dialogue to select the appropriate block, for example East Block.
- Seat Class. Use the Look Up Records dialog to select the appropriate seat class. The seat class should match one of the seat classes used in the block that has been added to the Venue Configuration Block. To set up a new seat class see <u>Section 2 Creating a Seat Class</u>. If creating an unseated capacity venue, leave this field blank.
- Bookable Resource. Use the Look Up Records dialog to select the Bookable Resource, for example a Standard, Hospitality or Restricted View Bookable Resource. To set up a new Bookable Resource see <u>Section 3 Creating Bookable Resources</u>.
- Sequence. The sequence determines the order in which the Venue Configuration Blocks are displayed.
- d) When the details are complete, click **Save and Close** on the ribbon.

EXAMPLES OF VENUE CONFIGURATION BLOCKS CREATED

Numerous Venue Configuration Blocks have been created in this example, it must be noted that different Venue Configuration Blocks must have been created for the Standard Stadium Layout and the Concert Stadium Layout. The table below only shows those Venue Configuration Blocks created for the Standard Stadium Layout.

Example of a completed Venue Configuration Blocks form:





Record Type	Venue Configuration Block Name	Block	Bookable Resource	Venue Configuration	Seat Class
Venue Configuration Block	East Block - Restricted View	East Block	Restricted View	Standard Stadium Layout	Restricted View
Venue Configuration Block	East Block - Standard	East Block	Standard	Standard Stadium Layout	Standard
Venue Configuration Block	North Block – Standard	North Block	Standard	Standard Stadium Layout	Standard
Venue Configuration Block	North Block – Carer	North Block	Carer	Standard Stadium Layout	Carer
Venue Configuration Block	North Block – Disabled	North Block	Disabled	Standard Stadium Layout	Disabled
Venue Configuration Block	South Block - Standard	South Block	Standard	Standard Stadium Layout	Standard
Venue Configuration Block	South Block – Hospitality	South Block	Hospitality	Standard Stadium Layout	Hospitality
Venue Configuration Block	South Block – Carer	South Block	Carer	Standard Stadium Layout	Carer
Venue Configuration Block	South Block - Disabled	South Block	Disabled	Standard Stadium Layout	Disabled
Venue Configuration Block	West Block – Unseated	West Block	Unseated	Standard Stadium Layout	Unseated



Note. The above procedure will have to be repeated for each Venue Configuration in the system which have a Block - Seat Class - Bookable Resource combination.



9. CREATING AN AWAY VENUE

When selling tickets for an away sports fixture an Away Venue must be created. A number of entities within CRM need creating when setting up an Away Venue and these include the following:

- <u>Create an Away Bookable Resource</u> Needs creating for **each** away Fixture.
- <u>Create an Away Venue</u> Only needs creating once as it can be reused.
- <u>Create a Block to represent Away Capacity</u> Needs creating for **each** away Fixture.
- <u>Create an Away Venue Configuration</u> Only needs creating once as it can be reused.
- <u>Create an Away Venue Configuration Block</u> Needs creating for **each** away Fixture.

Although the majority of the above tasks have already been documented in the various sections of this document, it must be noted that setting up an Away Venue does differ from that of a normal set up. The table below links you to the various parts of this document which need to be followed but also highlights the fields which **only** need to be completed to set up an Away Venue. All other fields that are not listed in the table do not need to be completed to set up an Away Venue.

Action to create an Away Venue	Instructions
1. Create an Away <u>Bookable Resource</u>	
✓ ✓	An Away Bookable Resource needs to be created for each Away Fixture that is to be placed on Sale
Away Matches	Upon navigating to the Bookable Resource form complete the following fields:
General Name* Away Matches Capacity Block Name Stadium File Stadium F	• Name. Enter the name for the resource. E.g. Away Matches.
Category Allocate Seats No	Allocate Seats. Set this flag to No
Description - Sequence -	All other fields in the Bookable Resource form do not need to be completed
	Select Save and Close in the ribbon.
2. Create an Away <u>Venue</u>	
Mu ♥ ♠ VENUE MANAGEM ♥ Venues ♥ Away Venue ♥ ⊕ System Administ ♥ ♥ ? + New Io deactivate III delete ∞ email a link & run workflow ID start dialog ID run report ♥ ↑ ♥ テi VENUE : INFORMATION AWay Venue	The Away Venue that is to be created can be reused for all away fixtures. Therefore an Away Venue should only be created once. If an Away Venue has already been created, skip this step.
General Name* Away Venue Skidata Org	Upon navigating to the Venue form complete the following fields:
Destination Folder Latitude Longitude	• Name. Enter a name for the Venue. E.g. Away Venue.
	As the Away Game tickets are issued by the home team, all access control fields do not have to be completed.
	Select Save and Close in the ribbon.



o. clould a <u>block</u> to topic sent the 7 way capacity	
▲ ~	For each away fixture, it will be necessary to create a new block linked to the Away Venue. The Block will represent the capacity of the away allocation available for purchase.
BLOCK : INFORMATION 4Sight FC Away Block	Upon navigating to the Block form from the Away Venue, complete the following fields:
General Name* 4Sight FC Away Block Venue <u>Away Venue</u>	Name. Enter a Name for the block, for example 4Sight FC Away Block
Area Radius Rows Seats Seated No First Seat Seat Number Directic Zig Zag Start Ignore Gaps No Unseated Capacity 500	• Venue. The name of the Venue will already be completed, ensure that this is the Away Venue.
Skidata Area Code Use Row Offsets No SVG	• Seated. Set to No.
Sponsor Message	• Unseated Capacity. Set the Away Capacity. E.g. 500.
	All other fields in the Block form do not need to be completed.
	Select Save and Close in the ribbon.
4. Creating an Away Venue Configuration	
4. Creating an Away <u>Venue Configuration</u> <u> </u>	An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists
4. Creating an Away <u>Venue Configuration</u> 	An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists.
4. Creating an Away <u>Venue Configuration</u> ✓ ↑ Away Stadium ✓ + NEW B DEACTIVATE DELETE ← EMAIL A LINK RUN WORKFLOW START D VENUE CONFIGURATION : INFORMATION AWay Stadium	An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields:
4. Creating an Away <u>Venue Configuration</u> ▲	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium.
4. Creating an Away <u>Venue Configuration</u> ▲ Away Stadium + NEW Deactivate Delete Configuration VENUE CONFIGURATION: INFORMATION Away Stadium Venue Away Stadium Venue Away Venue Parent Venue Config - Print Tickets for Vent No Allow Print at Home No Away Venue Yes	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is
4. Creating an Away <u>Venue Configuration</u> ▲ Away Stadium + NEW DEACTIVATE DELETE HE MAIL A LINK RUN WORKFLOW START D VENUE CONFIGURATION : INFORMATION Away Stadium General Name Away Stadium Venue Away Venue Parent Venue Config Print Tickets for Venu No Allow Print at Home No Away Venue Yes Access Control	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here.
4. Creating an Away <u>Venue Configuration</u> ▲ Away Stadium + NEW DEACTIVATE DELETE HE MAIL A LINK RUN WORKFLOW START D VENUE CONFIGURATION : INFORMATION Away Stadium General Name Away Stadium Venue Away Venue Parent Venue Config Print Tickets for Venu No Allow Print at Home No Away Venue Yes Access Control Primary Provider	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No
4. Creating an Away <u>Venue Configuration</u> ▲ Away Stadium + NEW DEACTIVATE DELETE HE MAIL A LINK RUN WORKFLOW START D VENUE CONFIGURATION : INFORMATION Away Stadium General Name Away Stadium Venue Away Venue Parent Venue Config Print Tickets for Vent No Allow Print at Home No Away Venue Yes Access Control Primary Provider Notes	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No.
4. Creating an Away <u>Venue Configuration</u> ▲ Away Stadium + NEW DEACTIVATE DELETE HE MAIL A LINK RUN WORKFLOW START D VENUE CONFIGURATION : INFORMATION Away Stadium General Name Away Stadium Venue Away Venue Parent Venue Config Print Tickets for Ven: No Allow Print at Home No Away Venue Yes Access Control Primary Provider Notes	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No Allow Print at Home. Select No. Away Venue to be configured.
4. Creating an Away <u>Venue Configuration</u>	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No Allow Print at Home. Select Yes, this will allow the Away Venue to be configured. All other fields in the Venue Configuration form do not need to be completed.
4. Creating an Away <u>Venue Configuration</u> ▲	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No Allow Print at Home. Select No. Away Venue to be configured. All other fields in the Venue Configuration form do not need to be completed.
4. Creating an Away Venue Configuration	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No Allow Print at Home. Select No. Away Venue to be configured. All other fields in the Venue Configuration form do not need to be completed.
4. Creating an Away <u>Venue Configuration</u> 4. Creating an Away <u>Stadium</u> + New Deactivate Delete Delete	 An Away Venue Configuration only needs creating in the system once and can be used for all Away Fixtures. Skip this step if an Away Venue Configuration already exists. Upon navigating to the Venue Configuration form from the Away Venue, complete the following fields: Name. Enter a name for the Venue Configuration, for example Away Stadium. Venue. The venue will automatically be completed. Ensure that the Away Venue is selected here. Print Tickets for Venue. Select No Allow Print at Home. Select No. Away Venue to be configured. All other fields in the Venue Configuration form do not need to be completed.



5. Create an Away Venue Configuration Block	
	For each Away Block created it is necessary to create a Venue Configuration Block which will link the Block to the Away Venue Configuration. It will also be necessary to create a Venue Configuration Block for each Away fixture.
	Upon navigating to the Venue Configuration Block form from the Away Configuration, complete the following fields:
	• Name. Enter a name for the Venue Configuration block. For example enter the name of the Away Stadium that it relates to e.g. 4Sight FC Stadium.
	 Venue Configuration. The Venue Configuration will be completed. Ensure that the Away Venue Configuration is selected here.
	 Block. Use the Look Up records to search and find the correct away block.
	Bookable Resource. Use the Look Up records to search and find the appropriate Away Bookable Resource
	All other fields in the Venue Configuration Block form do not need to be completed.
	Select Save and Close i n the ribbon.

EXAMPLES OF THE AWAY VENUE RECORDS CREATED

The below table shows the different Away Venue records that have been created for this document example.

Record Type:	Name examples:	Number of times creation needed:
Away Bookable Resource	Away Matches	Created for each away fixture
Away Venue	Away Stadium	Once only – Can be reused
Away Block	4Sight FC Away Block	Created for each away fixture
Away Venue Configuration	Away Stadium	Once only – Can be reused
Away Venue Configuration Block	4Sight FC Stadium	Created for each away fixture

End of Document